

Exploring the Viability of a Negotiation Consultative Team



Project Title	Exploring the Viability of a Negotiation Consultative Team
Project Summary	To complement FSI's feasibility study for the possible establishment of a Negotiation Consultative Team with open source research on best practices. [Tessa Henry is assigned to this project.]
Country	United States
Agency	Department of State
DoS Office	IRM/BMP/EDIP/DID
Post	N/A
Section	N/A
Number of Interns	1

Project Description

This research will complement a feasibility study the Foreign Service Institute is conducting for the possible establishment of a Negotiation Consultative Team that would build complementary, away-from-the-table problem-solving capacity for U.S. negotiators. Such a team of academic experts and seasoned practitioners would provide complementary expertise and act in a consultative role to help our negotiators refine their diagnoses of the sources of impasse, contribute a multi-disciplinary perspective on a specific vexing problem, suggest corrective actions, and offer practical out-of-the-box solutions for resolving impasses. (see Additional Info for further details)

Desired Skills Interests

Additional Information

The VSFS student would complement FSI's feasibility study by conducting a thorough best practices analysis of similar support units, such as the UN Mediation Support Unit funded by Norway. The student would also conduct a comparative analysis of impasses across various types of international negotiations identified by FSI

together with key stakeholders in other bureaus of the State Department. The results of this research would be presented in the form of a paper to FSI's Political Training Division.

Language Requirements

None